

Career Point Investor Presentation

Mrs. Moneypenny

Investor Relations and Financial Communication Alexander V. Laskin, 2021-12-09 Equips students and professionals with the fundamental skills and knowledge needed to succeed in investor relations and financial communication. Investor Relations and Financial Communication is a comprehensive, up-to-date introduction to the investor relations and financial communication profession. Written by a leading educator and professional consultant, this authoritative textbook provides the well-rounded foundation necessary for anyone wanting to begin a career as an Investor Relations Officer (IRO). Detailed yet accessible chapters describe all essential aspects of the field, including communication skills, basic financial knowledge, legal and regulatory guidelines, professional standards and practices, and more. Organized in five sections, the book first identifies and defines the jobs available in investor relations and financial communication, detailing the responsibilities, titles, salaries, and key players in the industry. After thoroughly explaining the disclosure of financial and non-financial information, the author describes the regulatory environment in which professionals operate and offers expert insight into issues of corporate governance, environmental sustainability, social responsibility, shareholder activism, and crisis management. Subsequent sections highlight the day-to-day activities of investor relations and financial communication professionals and discuss the future of the field. This invaluable textbook also: Describes the responsibilities of the Investor Relations Officer throughout initial public offering, periodic reporting, and performance evaluation Discusses the role of investor relations professionals in disclosing financial information and educating the investment community Emphasizes the various skills that IROs must possess in order to do their jobs successfully, such as marketing and securities law compliance Includes end-of-chapter review questions, activities, and lists of key terms Investor Relations and Financial Communication: Creating Value Through Trust and Understanding is the perfect textbook for both professional development training programs and undergraduate and graduate courses in investor relations, and is required reading for all those working in investor relations, particularly early-career professionals.

The Handbook of Financial Communication and Investor Relations Alexander V. Laskin, 2017-11-29 The first book to offer a global look at the state-of-the-art thinking and practice in investor relations and financial communication. Featuring contributions from leading scholars and practitioners in financial communication and related fields—including public relations, corporate communications, finance, and accounting—this volume in the critically acclaimed “Handbooks in Communication and Media” series provides readers with a comprehensive, up-to-date picture of investor relations and financial communications as they are practiced in North America and around the world. The Handbook of Financial Communication and Investor Relations provides an overview of the past, present, and future of investor relations and financial communications as a profession. It identifies the central issues of contemporary investor relations and financial communications practice, including financial information versus non-financial information, intangibles, risk, value, and growth. Authors address key topics of concern to contemporary practitioners, such as socially responsible investing, corporate governance, shareholder activism, ethics, and professionalism. In addition, the book arms readers with metrics and proven techniques for reliably measuring and evaluating the effectiveness of investor relations and financial communications. Bringing together the most up-to-date research on investor relations and financial communication and the insights and expertise of an all-star team of practitioners, The Handbook of Financial Communication and Investor Relations: Explores how the profession is practiced in various regions of the globe, including North America, South America, Europe, the Middle East, India, Australia, and other areas Provides a unique look at financial communication as it is practiced beyond the corporate world, including in families, the medical profession, government, and the not-for-profit sector Addresses “big-picture” strategies as well as specific tactics for financial communication during crises, the use of social media, dealing with shareholder activism, integrated reporting and CSR, and more This book makes an ideal reference resource for undergrads and graduate students, scholars, and practitioners studying or researching investor relations and financial communication across schools of communication, journalism, business, and management. It also offers professionals an up-to-date, uniquely holistic look at best practices in financial communication investor relations worldwide.

Investor Relations: The Art and Philosophy of Effective Corporate Communications Thomas J. Lauria, 2008 The primary objective of this handbook is to create a comprehensive knowledge base on the broad and sometimes misunderstood topic of investor relations, the center of most corporate communications programs. The approach taken was to first develop a thorough understanding of Wall Street itself. Having been a Fortune 25 Investor Relations Director as well as a Sr. Equity Analyst and Equity Research Director, the perception of what is needed by the financial community is quite different than what many investor relations officers believe. Driving a hyperactive Investor Relations program is the ultimate aim of this text. The author believes that the insight provided herein will enable new IROs to best understand their new profession and enable existing practitioners to add additional elements to their marketing programs that will enhance shareholder understanding and value. The author's website can be viewed at www.tomlauria.com.

Free Cash Flow George C. Christy, 2009-01-08 The purpose of this book is to explain Free Cash Flow and how to use it to increase investor return. The author explains the differences between Free Cash Flow and GAAP earnings and lays out the disadvantages of GAAP EPS as well as the advantages of Free Cash Flow. After taking the reader step-by-step through the author's Free Cash Flow statement, the book illustrates with formulas how each of the four deployments of Free Cash Flow can enhance or diminish shareholder return. The book applies the conceptual building blocks of Free Cash Flow and investor return to an actual company: McDonald's. The reader is taken line-by-line through the author's investor return spreadsheet model: (1) three years of McDonald's historical financial statements are modeled; (2) a one-year projection of McDonald's Free Cash Flow and investor return is modeled. Five other restaurant companies are compared to McDonald's and each other using both Free Cash Flow and GAAP metrics.

Investor Relations and ESG Reporting in a Regulatory Perspective Poul Lykkesfeldt, Laurits Louis Kjaergaard, 2022-08-15 Investor Relations and ESG Reporting in a Regulatory Perspective is a comprehensive and detailed practical guide for financial market participants, focusing on the stock market, written for practitioners by practitioners. The main themes of the book include the challenging integration of investor relations (IR) and the non-financial reporting of environmental, social and governance (ESG). Further, the book provides a comprehensive overview of the complex regulatory framework of the European Union (EU) related to the financial markets, including the expected global trends in this area. This includes financial legislation such as MiFID II, MiFIR and MAR along with non-financial legislation like the

EU's taxonomy, CSRD and SFDR. In addition, this book explores the non-financial reporting standards of GRI, TCFD, CDSB, IBC, SASB, IRR and the upcoming ISSB, and discusses the UN's Sustainable Development Goals (SDGs). In addition, the book provides a practical guide regarding IR in special situations, e.g. in connection with takeover response manuals, M&A, investor activism, initial public offerings (IPOs), as well as companies' collaboration with e.g. investment banks and corporate finance advisers, financial PR and IR advisers in such situations. The suggested audience of the book includes board members and senior management of in particular listed companies, and companies considering an IPO; professionals working in the fields of IR, ESG and communications; institutional and retail investors; private equity executives; venture capitalists; investment bankers; legal practitioners; accountants and auditors; financial journalists; and politicians. Finally, university and business students may benefit from an insight into the dynamics of the financial markets and the direction they are moving, a possible inspiration for choosing a future career.

Crisis of Character Peter Firestein, 2009 Reputation matters now more than ever. Public opinion in the wake of the financial meltdown has revealed the public's abiding mistrust of corporations and the executives who run them. Scrutiny from the internet and 24-hour cable TV offers companies no place to hide; so they must proactively seek the confidence of their shareholders and the public. In today's economy, reputation is a prime factor in a corporation's bottom line. Via its groundbreaking *Seven Strategies of Reputation Leadership*, *Crisis of Character* offers a fail-proof way for executives to immunize themselves and their companies against the breakdowns that can happen to even the most prominent organizations. Using real-life examples (from Merck and Citigroup to Hewlett-Packard and Coca-Cola), *Crisis of Character* presents concrete ways executives can shape the internal corporate culture to support their business interests. This book's many stories vividly illustrate how corporate strategy must shift to deal effectively with globalization and the new environmental and human rights standards that come with it. *Crisis of Character* offers invaluable advice to anyone who operates in the public sphere and who understands that reputation is the key to survival.

Mrs. Money Penny's Career Advice for Ambitious Women Mrs. Money Penny, 2013-01-30 Mrs. Money Penny—star Financial Times columnist, TV personality, wife, mother, and owner of a successful small business—is worried about women. She understands that although women can't have it all, they're expected to do it all. From maintaining a beautiful house and happy children to staying late at work and keeping up with the boys, Mrs. Money Penny is honest about the difficult choices that working women face. Time is scarce and no woman can manage to excel both at work and at home—but that's okay. Mrs. Money Penny distills her own experiences and shares observations of other successful working women in this incisive, practical, no-holds-barred guide. All women, from those at the start of their careers to high-level executives, will discover a helping hand and a laugh along the way.

Comparative Employment Relations in the Global Economy Carola Frege, John Kelly, 2013-07-24 Employment Relations is widely taught in business schools around the world. Increasingly however more emphasis is being placed on the comparative and international dimensions of the relations between employers and workers. It is becoming ever more important to comprehend today's work and employment issues alongside a knowledge of the dynamics between global financial and product markets, global production chains, national and international employment actors and institutions and the ways in which these relationships play out in different national contexts. This textbook is the first to present a cross-section of country studies, including all four BRIC countries, Brazil, Russia, India and China alongside integrative thematic chapters covering all the important topics needed to excel in this field. The textbook also benefits from the editors' and contributors' experience as leading scholars in Employment Relations. The book is an ideal resource for students on advanced undergraduate and postgraduate comparative programmes across areas such as Employment Relations, Human Resource Management, Political Economy, Labour Politics, Industrial and Economic Sociology, Regulation and Social Policy.

Investor Relations For the Emerging Company R. Rieves, 2017-06-30 Investor Relations for the Emerging Company provides enduring advice, insight, and procedures that will help companies communicate, legally and ethically, their commitment to enhancing shareholder value. This revised edition updates Sarbanes-Oxley; Frank-Dodd act and new governance regulations.

Investor Relations for the Emerging Company Ralph A. Rieves, John Lefebvre, 2002-02-21 The definitive guide for CEOs, CFOs, and executives of newly public companies Learning to deal with investors, employees, media, regulators, and others once a company has gone public requires dedication and consistency. Investor Relations for the Emerging Company helps fledgling public company officers and directors prepare for the unique business task of convincing investors of their company's value. From describing the various organizations, institutions, mechanics and behaviors of capital markets to clarifying the requirements and best practices for reporting and disclosure, this book provides all the answers. CEOs, CFOs, and executives who must operate an effective investor relations program within the budget constraints of their newly listed company will use this book for years to come.

Quiet Girls Can Run the World Rebecca Holman, 2018-09-04 This Lean In for introverts empowers women who may not be the loudest and most assertive people in the room to lead on their own terms. Our culture tells us that in order to succeed at work and in life, we need to be vocal, assertive leaders; but a strong team requires multiple perspectives and personality types—even, or especially, the ones that often go under the radar. In this deeply relatable book, Rebecca Holman shares research and her own hard-won experiences to empower other introvert women to harness their strengths, rather than conform to a one-size-fits-all template of success. *Quiet Girls Can Run the World* shows introverts how to lead in ways that come naturally—by nurturing the talents of others, taking the time to reflect before making a decision, exercising emotional intelligence, and leaving egos at the door. In highlighting the power of quiet qualities, Holman also encourages us to push outside our comfort zones so we can stand our ground in expressing our views, work well with those who have different personalities, and bring our A game to each public speaking opportunity.

Talent Valuation Thomas McGuire, Linda Brenner, 2015-03-13 Master the first comprehensive, credible framework for measuring HR's value and the quality of its talent acquisition/management efforts! Reflecting their immense experience leading talent management and consulting on enterprise talent strategy, Linda Brenner and Tom McGuire introduce a powerful new metric: the Intellectual Capital Index (ICI). Built on extensive financial analysis of Fortune® 500 companies, ICI helps you

rigorously identify specific areas of intellectual capital that drive the most value in your company, and refocus HR accordingly. Using it, you can: More effectively quantify the return on your human capital investments Measure the quality and value of your most important talent Gain a deeper understanding of the drivers of value in their organization Recognize the drivers of intellectual capital within their companies Measure and improve talent quality: your most important talent metric Brenner and McGuire help you finally overcome long-time controversies and obstacles to valuing talent. Using accepted financial techniques, you'll walk through: Identifying which people and roles are producing disproportionate value Determining the true asset of value of talent you don't own Gaining deeper insight into the active and inert components of intellectual capital Organizing structures and business processes to activate your talent and liberate latent value Choosing and applying the most effective talent metrics Refocusing HR on the talent issues, skills, and competencies that matter most Talent Valuation offers indispensable tools and insights for C-level executives, HR leaders, strategists, investors, analysts, researchers, students – and anyone concerned with measuring, optimizing, and communicating the business value of talent.

The Public Relations Handbook Alison Theaker, 2020-10-26 The Public Relations Handbook, 6th edition provides an engaging, in-depth exploration of the dynamic and ever-evolving public relations industry. Split into four parts exploring key conceptual themes in public relations, the book offers an overview of topics including strategic public relations, politics and the media; media relations in the social media age; strategic communication management; public relations engagement in the not-for-profit sector; activism and public relations; and the effects of globalisation and technology on the field. Featuring wide-ranging contributions from key figures in the PR profession, this new edition presents fresh views on corporate social responsibility, public relations and politics, corporate communication, globalisation, not-for-profit, financial and public sector public relations. The book also includes a discussion of key critical themes in public relations research and exploratory case studies of PR strategies in a variety of institutions, including Extinction Rebellion, Queen Margaret University, Mettis Aerospace, and Battersea Cats' and Dogs' Home. Containing student-friendly features including clear chapter aims, analytical discussion questions, and key further reading throughout the text, The Public Relations Handbook is an ideal resource for students of public relations, corporate and strategic communications, and media studies.

CEO John Decker, 2016-01-25 How does a good CEO deliver value? An ideal resource for all aspiring executives, this book provides a comprehensive portrait of the CEO's role and a clearly defined roadmap for acquiring the skill set of a successful CEO. There is a critical and growing need for effective and enlightened leadership in the private sector. The corporate world needs CEOs who can build companies, exceed customer expectations, address the needs of the world's growing population, and deliver superior value to investors. CEOs must balance on an incredibly difficult and challenging tightrope and apply a daunting range of skills and experience at the highest levels to do so. Over one third of all new CEOs are out within three years and many companies don't achieve their full potential due to lack of leadership talent. *CEO: Mastering the Corporate Pyramid* shines a spotlight on what CEOs actually do, identifies the skills necessary to do the job, and explains how to develop these skills for anyone aspiring to the executive suite as well as those considering starting or buying a business. It supplies a unique and powerful roadmap for career success and increases the chances for an aspiring CEO to make it to the top and survive and thrive in the position.

Investor Expectations in Value Based Management Magdalena Mikołajek-Gocejna, 2014-06-27 Understanding the process of shaping investor expectations is essential to describe and predict changes in the value of assets on the financial markets, especially stock prices on the capital markets and thus the value of companies listed on them. The main objective of this book is to include the investor expectations in the concept of enterprise value management and measurement of shareholders value creation. It seems that the role of expectations, as a determinant of investment decisions on the capital market, requires a deep insight and highlight the importance of managing the expectations for creating value for shareholders, in particular in the context of the financial crisis of 2007-2009. Creating value for shareholders is to overcome investor expectations for the rate of return on their initial investment. That means that managers must understand how investors build their expectations. According to studies conducted by T. Copeland and A. Dolgoff'a there is a strong and statistically significant relation between the shareholders returns and the two types of variables: changes in expectations for the future earnings and changes in the level of interference of provided information. Almost 50% of the variance of return rates can be explained by these two variables. Studies have also shown that changes in expectations for long-term profits have a significant and immediate impact on the share price. Readers of this book will be able to understand the process of investor expectation formulation, will know how to create value in response to investor expectations and how to consciously shape investor expectations in order to increase company value.

Today's Public Relations Robert L. Heath, W. Timothy Coombs, 2006 'Today's Public Relations' works to redefine the teaching of public relations by discussing it's connection to mass communication, but also linking it to it's rhetorical heritage.

The Inside Game to Real Estate Value Investing Craig Haskell, 2011-03 This book will help you learn new ideas to take advantage of today's value real estate investing opportunities so that you can achieve financial independence. Whether you are a new or experienced investor, this book uncovers the inside game of value real estate investing and the strategies you can use to create value and make more money with your real estate investments.

Chambers' Corporate Governance Handbook Andrew D Chambers, 2020-06-25 Many firms have implemented corporate governance, yet have fallen into collapse and scandal involving their operations. What has gone wrong? This is the definitive, practical guide to the ever changing corporate governance landscape highlighting the potential pitfalls, tackling the issues, placing blame where appropriate, and recommending possible solutions to these problems. It ensures that you are up to date and compliant with best practice giving you complete confidence that you are continuing to function within the legal, ethical and practical parameters of corporate governance. Updates to the 8th edition relate to the new versions of the Corporate Governance Codes, including: - Financial Reporting Council (February 2017), Audit Tenders: Notes on Best Practice. - Financial Reporting Council (July 2016), Corporate Culture: Key to Sustainable Growth. - The Institute of Internal Auditors Inc. (January 2017), International Standards for the Professional Practice of Internal Auditing. - Financial Reporting Council (July 2018), Guidance on Board Effectiveness. - Financial Reporting Council (July 2018), UK Corporate Governance Code. - Financial Reporting Council (December 2018), The Wates Corporate Governance Principles for Large Private Companies. - Quoted Companies Alliance (2018) Corporate Governance Code.

The Media and Disasters Joan Deppa, Maria Russell, Dona Hayes, Elizabeth Lynne Flocke, 2023-05-09 First published in 1993, *The Media and Disasters* looks behind the key scenes in the drama unfolding in the aftermath of the Pan Am 103 explosion: Lockerbie, visited by an estimated 1000 journalists in the month following the disaster; New York's Kennedy Airport, where families learned in the presence of the media that their loved ones had perished; Syracuse University, plunged into mourning the loss of 35 students from the school's study abroad programme; and homes on both sides of the Atlantic, grief-stricken as news reached relatives of the passengers and crew. The authors, professors of communication at Syracuse University with years of media experience, began looking at the effects of such coverage because of what they experienced when the media came to cover the grieving on their campus. What they learned in the U.S. and the U.K. will interest those concerned about media coverage of crisis events, as well as those who communicate about them: journalists, survivors, public information officers, public relations practitioners, emergency support personnel, business and political leaders.

The Man Who Broke Capitalism David Gelles, 2022-05-31 New York Times Bestseller New York Times reporter and "Corner Office" columnist David Gelles reveals legendary GE CEO Jack Welch to be the root of all that's wrong with capitalism today and offers advice on how we might right those wrongs. In 1981, Jack Welch took over General Electric and quickly rose to fame as the first celebrity CEO. He golfed with presidents, mingled with movie stars, and was idolized for growing GE into the most valuable company in the world. But Welch's achievements didn't stem from some greater intelligence or business prowess. Rather, they were the result of a sustained effort to push GE's stock price ever higher, often at the expense of workers, consumers, and innovation. In this captivating, revelatory book, David Gelles argues that Welch single-handedly ushered in a new, cutthroat era of American capitalism that continues to this day. Gelles chronicles Welch's campaign to vaporize hundreds of thousands of jobs in a bid to boost profits, eviscerating the country's manufacturing base, and destabilizing the middle class. Welch's obsession with downsizing—he eliminated 10% of employees every year—fundamentally altered GE and inspired generations of imitators who have employed his strategies at other companies around the globe. In his day, Welch was corporate America's leading proponent of mergers and acquisitions, using deals to gobble up competitors and giving rise to an economy that is more concentrated and less dynamic. And Welch pioneered the dark arts of "financialization," transforming GE from an admired industrial manufacturer into what was effectively an unregulated bank. The finance business was hugely profitable in the short term and helped Welch keep GE's stock price ticking up. But ultimately, financialization undermined GE and dozens of other Fortune 500 companies. Gelles shows how Welch's celebrated emphasis on increasing shareholder value by any means necessary (layoffs, outsourcing, offshoring, acquisitions, and buybacks, to name but a few tactics) became the norm in American business generally. He demonstrates how that approach has led to the greatest socioeconomic inequality since the Great Depression and harmed many of the very companies that have embraced it. And he shows how a generation of Welch acolytes radically transformed companies like Boeing, Home Depot, Kraft Heinz, and more. Finally, Gelles chronicles the change that is now afoot in corporate America, highlighting companies and leaders who have abandoned Welchism and are proving that it is still possible to excel in the business world without destroying livelihoods, gutting communities, and spurning regulation.

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